



The Turf & Ornamental sales rep responsible for the Southeastern PA territory and will develop new business, manage existing accounts and maximize sales opportunities.

ESSENTIAL FUNCTIONS, DUTIES & RESPONSIBILITIES

Responsible for developing and achieving sales through the direct sales channel
Focuses on growth and continued development of existing clients and generating new business
Writes business plans for all current and opportunity tender business
Plays an integral role in new business pitches and is responsible for on boarding
Ability to work together with all levels of a company
Responsible for working with management to forecast customer needs
Become involved with green industry related councils or association

KNOWLEDGE, SKILLS & ABILITIES

Highly self-motivated
Strong account management and relationship building skills
Time efficient in regards to communication with both clients and internal team

QUALIFICATIONS

Bachelor's Degree in Business Management, Turf Management or an equivalent field
Clean driving record

BENEFITS

Compensation based on experience, commission based on sales
Health, Life Insurance, 401K with a match, Paid Time Off, Company Vehicle, Company Cell Phone, Ipad, and Laptop

Please send resume and inquiries to Jessica Phillips at jphillips@theturftrade.com

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www.theturftrade.com